IFR INDIA CAPITAL MARKETS BRIEFING

Follow us @IFRIndia

twitter

RUPEE BONDS

BOOKRUNNERS: 1/1/2013 TO 21/3/2013

	Managing bank or group	No. of issues	Total Rs(m)	Share (%)
1	Axis Bank	49	125,682.70	19.3
2	Trust Group	45	55,670.50	8.6
3	HSBC Holdings	13	50,221.20	7.7
4	ICICI Bank	29	48,977.60	7.5
5	Standard Chartered	20	38,177.40	5.9
	Total	**163**	**650,825.6**	

Source: Thomson Reuters (SDC code: AS23)

INDIA SYNDICATED LOANS

BOOKRUNNERS: 1/1/2013 TO 21/3/2013

	Managing bank or group	No. of issues	Total US$(m)	Share (%)
1	State Bank of India	9	5,157.60	65.3
2	ICICI Bank	2	1,052.20	13.3
3	Axis Bank	5	297.2	3.8
4	HDFC Bank	3	210.2	2.7
5	IDBI Bank	2	201.3	2.6
	Total	**31**	**7,904.5**	

Source: Thomson Reuters (SDC code: S10e)

INDIA EQUITY AND EQUITY-RELATED

BOOKRUNNERS: 1/1/2013 TO 21/3/2013

	Managing bank or group	No. of issues	Total US$(m)	Share (%)
1	Citigroup	4	848.1	16.8
2	Goldman Sachs & Co	2	662.2	13.1
3	Kotak Mahindra Bank	4	572.4	11.3
4	Morgan Stanley	2	470.9	9.3
5	State Bank of India	4	451.2	8.9
	Total	**31**	**4,928.9**	

Source: Thomson Reuters (SDC code: C1l)

To find out how you can generate league tables and analyse investment banking and deal trends take a look at ThomsonONE.com Investment Banking and SDC Platinum.

Or for custom league tables and deal analysis, please contact TROnDemand@thomsonreuters.com

Wind-turbine maker, SUZLON ENERGY kept investors on the hook today as it did not launch its long-awaited first US dollar-denominated bond which is backed by a standby letter of credit. Sources said the delay was due to multiple factors, including some documentation work involving the SBLCs. There were also more than half a dozen deals in the G-3 market today and hence, the issuer was not in a hurry to pull the trigger.

Despite the overcrowding of the G-3 market, investors said there was enough appetite for Suzlon's paper which is essentially being viewed as State Bank of India's risk as the bonds are backed by a SBLC from SBI. The bank, in turn, is backstopping its SBLC with similar facilities from 11 other Indian lenders.

The up to US$658m five-year Reg S-only bond will be settled before March 31 so that the proceeds of the sale are used to repay similar-sized offshore loans from the same Indian lenders, including Yes Bank, ICICI Bank, IDBI Bank, Bank of India, Bank of Baroda, Central Bank of India, Indian Overseas Bank, State Bank of Patiala, State Bank of Bikaner and Jaipur, Punjab National Bank and Oriental Bank of Commerce.

Suzlon is borrowing via AE-ROTOR HOLDING, its fully-owned subsidiary in the Netherlands which owns REpower. AE-Rotor's bonds were assigned Baa2 rating by Moody's yesterday. The rating is at par with the outstanding SBI's senior unsecured foreign currency debt rating.

Bonds

INDIAN RAILWAY FINANCE CORP, the financing arm of Indian Railways, has invited quotes to raise at least Rs5bn (US$92.04m) through 10-year bonds, Reuters reported. The firm's borrowing programme is rated Triple A by Crisil and Care. Bids have been invited on Friday and the pay-in date has been scheduled for Monday (March 25).

Leading housing mortgage financier, HOUSING DEVELOPMENT FINANCE CORP priced a Rs5bn 15-month bond at 9.09% via *Barclays Capital*. The base size of the bond, which is scheduled to open and close on Monday, is Rs1.5bn. Yesterday, HDFC priced a Rs5bn 23-month bond at 9.18% via Nomura.

India attracted strong demand for its auction of debt limits to foreign investors last night. Orders from foreign investors were at Rs215.78bn (US$3.97bn) for Rs162.39bn of limits on offer. The Securities and Exchange Board of India has auctioned these limits

According to a Reuters report, foreign investors bid Rs23.81bn for Rs10.61bn of old category-government debt on offer. The cut-off for this category was 4.35bp as against 1bp pricing achieved in the previous auction last month.

In the long-term government debt category in which Rs98.47bn debt limits were on offer, investors bids of Rs129.94bn. Here, the price cut-off was at 0.05bp as against 0.028bp last month.

In the old category corporate debt category, Rs62.03bn of orders were received for Rs53.31bn debt limits on offer. The cut-off price for this category was 0.55bp as against 0.20bp seen in the last auction.

Given the easing monetary policy, Indian government bonds are seen offering good returns over the next three months.

Equities

The government plans to sell 240.3m shares, or a 5.82% stake, in STEEL AUTHORITY OF INDIA, instead of the earlier planned 446.7m shares, or 10.82% stake. The offer for sale will take place tomorrow and the floor price will be announced later today.

The transaction would total Rs16bn (US$289m) at the March 20 close of Rs65.15.

"Given the overall weak markets and expectations that the offer price should be at a sharp discount to the market price, the government has decided to go for a smaller offer," a source said.

Bankers said the issue would be a difficult sell because of the weak outlook for the steel industry. "It [the government] will require some help from the insurance companies for this OFS," a banker said.

The reduced amount will not be an immediate concern for the government, which has already raised Rs224bn from stake sales in state-owned companies versus a target of Rs240bn, although this was revised down from Rs300bn a few weeks ago.

The government owns a stake of about 85.82% in the steel major.

Axis Capital, Deutsche Bank, HSBC, JP Morgan, Kotak and *SBI Capital* are the seller's brokers.

Loans

IDFC has obtained two US$100m five-year term loans, from two banking groups. One US$100m bullet loan was clubbed by *Bank of America Merrill Lynch, Bank of Tokyo-Mitsubishi UFJ, Barclays* and *HSBC* in equal amounts.

The other US$100m bullet loan was provided by *Chinatrust Commercial Bank, IDFC Securities Singapore*, *Korea Development Bank, Mega International Commercial Bank* and *Taiwan Cooperative Bank*.

Pricing on both loans was similar, and more than 200bp all-in, according to a source. Funds from the loans, signed separately in late February, are for onlending in the infrastructure sector.

In June 2011, the borrower got a US$200m five-year loan which paid a top-level all-in of 200bp via a margin of 175bp over Libor. Mandated lead arrangers and bookrunners BTMU, Bank of Nova Scotia and Goldman Sachs were joined by five banks.

IDFC is engaged in financing infrastructure projects, including hospitals, education, tourism and hotels. It was formerly known as Infrastructure Development Finance Co.

PIPELINE

DEBT

- **March 21 2013 – Suzlon Energy** US$650m Reg S-only 5y JP Morgan, SBI Caps
- **2013 – Rolta India** Barclays, DBS, DB, Citi
- **2013 – HPCL Mittal Energy** US$300m 10y Citi, JP Morgan, StanChart
- **2013 – ONGC Videsh** US$900m Citi, DB, RBS
- **2013 – PFC** US$500m–$750m Reg S, RBS, BofA Merrill
- **2013 – Tata Motors** US$500m
- **2013 – Aegis** US dollars Reg S/144a. Deutsche Bank, StanChart, UBS
- **2013 – Indian Bank** US$300m–$500m. Citigroup, HSBC, RBS, StanChart
- **2013 – Allahabad Bank** US$500m. HSBC, JP Morgan, RBS, StanChart
- **2013 – Rural Electrification Corp** Samurai. Barclays, Deutsche Bank, Mitsubishi UFJ Morgan Stanley, Nomura
- **2013 – Rural Electrification Corp** US$750m
- **2013 – Tata Motors** US dollar hybrid. Credit Suisse, StanChart
- **2013 – Infrastructure Development Finance Co** US dollar
- **2013 – Union Bank of India** US$500m Reg S. BofA Merrill, Barclays, Citigroup, Deutsche Bank, HSBC and StanChart
- **2013 – UCO Bank** US dollars Reg S. BNPP, Citigroup, HSBC, JP Morgan, StanChart
- **2013 – India Infrastructure Finance Co**
- **2013 – Jindal Steel and Power**

EQUITY

- **2013 – Aegis** US IPO
- **2013 – BHEL** Up to US$1.5bn FPO. BofA Merrill, I-Sec, Kotak, Morgan Stanley
- **2013 – Bajaj Finance** Up to Rs3.6bn QIP. JM Financial, IIFL Capital
- **2013 – Tata Autocomp** Up to Rs11bn IPO. JM Financial, Tata Capital, JPM
- **2013 – Steel Authority of India** Up to Rs70bn FPO. DB, Enam, HSBC, JPM, Kotak, SBI Cap
- **2013 – Indian Bank** Up to Rs15bn FPO
- **2013 – Reid & Taylor** Up to US$250m IPO. Antique, Edelweiss, HSBC, IDBI Cap, JM, JPM, Religare, UBS
- **2013 – Indian Overseas Bank** Up to Rs12bn QIP, FPO
- **2013 – State Bank of India** Up to Rs200bn rights issue
- **2013 – Soma Infrastructure** Up to US$300m-equivalent
- **2013 – Hindustan Aeronautics** US$600m IPO, Barclays, GS, Enam, SBI Caps
- **2013 – Catholic Syrian Bank** IPO
- **2013 – Intas Pharmaceuticals** Rs8bn IPO
- **2013 – HDFC Life** IPO
- **2013 – Just Dial** IPO US$150m
- **2013 – Consim Info (BharatMatrimony.com)** US$100m–$125m IPO. Deutsche, Citi, Kotak
- **2013 – Vishwaraj Sugar** Rs3.74bn IPO

EDITORIAL ENQUIRIES

Manju Dalal
+65 6417 4551
manju.dalal@thomsonreuters.com

SUBSCRIPTION ENQUIRIES

EMEA
+44 (0)20 7369 7317
rm.emeasales@thomsonreuters.com

ASIA-PACIFIC
+852 3762 3336
rm.apsales@thomsonreuters.com

JAPAN
+813 4589 2311
rm.apsales@thomsonreuters.com

US
+646 223 6123
rm.ussales@thomsonreuters.com

CLIENT SUPPORT

+800 8727 8326
(please dial first your int'l prefix number or int'l access code before the above number)
rm.clientsupport@thomsonreuters.com

ADVERTISING

EMEA, US
+44 (0)20 7369 7556
leonie.welss@thomsonreuters.com

ASIA-PACIFIC
+65 9755 5031
shahid.hamid@thomsonreuters.com

PFI

Incorporating project finance content from PFI

THOMSON REUTERS